

*We performed detailed due-diligence for a small chemical company for investment by a General Partner*

### About Client

Client is a Private Equity firm based out of US

### Client Situation

Client was looking to acquire a chemical company and was looking for an independent opinion before committing its millions of dollars for investment

### Our Solution

We took up an ad-hoc project regarding due diligence. Following activities were performed as part of the project

- We prepared LBO model to find out the payback period, growth requirements, fund requirements and ways to go with the acquisition
- Conducted primary and secondary research to ascertain details at multiple levels. We spoke to all the stakeholders to find out all the details about company strategy and financial health. We spoke to customers, employees, ex-employees, vendors and leaders
- We analyzed all the documents provided by company management for accuracy
- Prepared due diligence questionnaire and investment memorandum for investment committee
- We provided a final opinion about the investment decision and potential risk factors

### Outcomes

- \$10 Million invested into the company after the due diligence process
- Investment so far if at 3X RoI levels. Exit planned soon